





2021 Year in Review

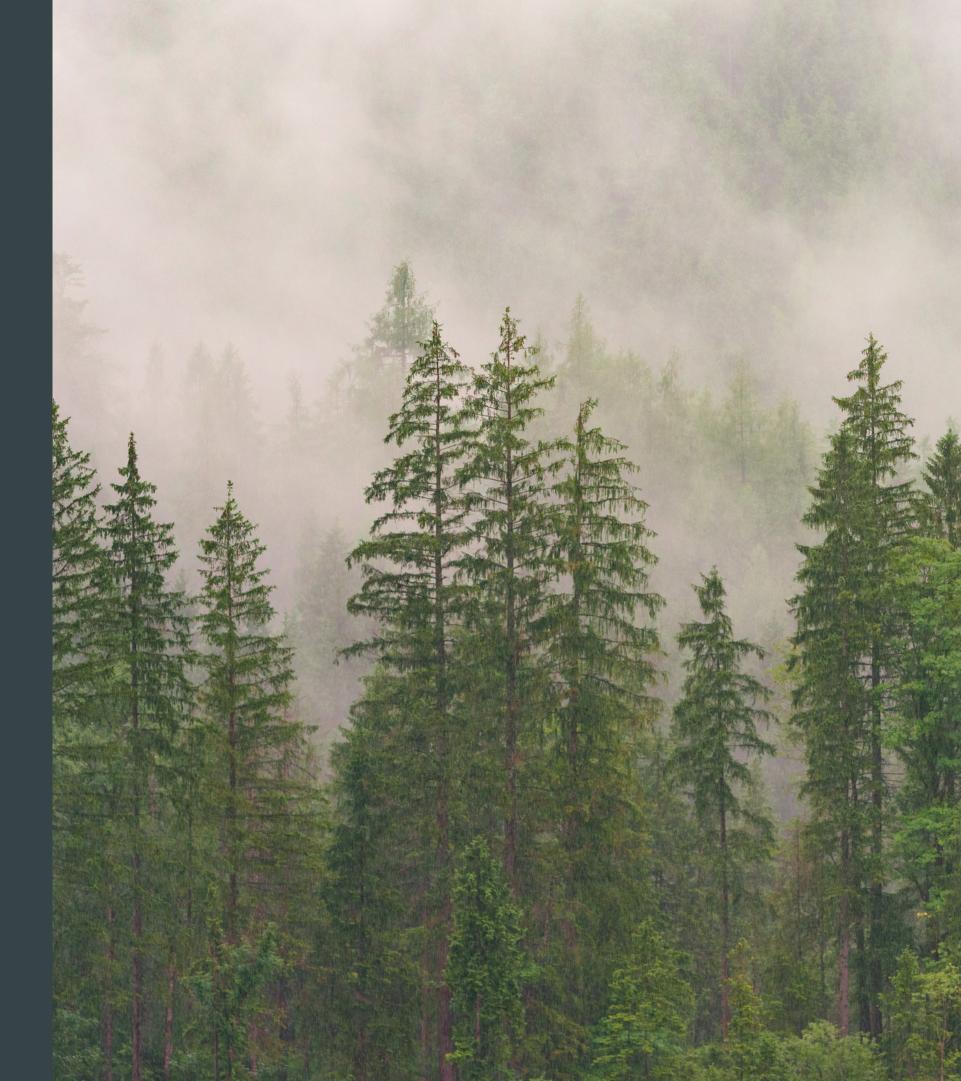
BRITISH COLUMBIA, ALBERTA & CANADA

BRITISH COLUMBIA

2021 DATA VINTAGE

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PURPOSE

- As the tourism industry navigates through the global pandemic of COVID-19, the British Columbia Regional Tourism Secretariat (BCRTS) will provide baseline research to support the industry
- Baseline visitor analysis will help industry understand who is visiting our regions so they can plan strategically to attract visitors who will support their recovery
- The program has commenced with the **BC Market** as the top priority to coincide with the PHO travel recommendations for British Columbia, followed by the **Alberta Market**
- This report focuses on visitor analysis to **British Columbia**



RESEARCH OVERVIEW

- <u>Environics Analytics</u> is a Canadian based research firm providing information solutions for a variety of industries in both the Canadian and USA Markets
- Visitor View Canada provides insights the tourism industry needs to understand, market to and grow their business with Canadian travellers
- Visitor View produces neighborhood-level estimates of overnight Canadian visitors to Canada, the provinces and territories, or one of Canada's 85 tourism regions as defined by Destination Canada
- Estimates are provided for the **total number of visitors**, the **number of trips** and the **number of nights spent** in each province or tourism region
- Visitor View is based on anonymized, consent-based mobile location data
 Monthly, quarterly and annual estimate data is available starting with January
 2018 to allow for analysis of historical trends

Methodology

- **Visits:** A visitor is defined as someone who travels 60+km from their point of origin
- **Trips:** Are defined as the count of domestic traveller trips which involved spending one or more nights over the time period as part of a continuous visit to the destination
- Nights Stayed: Is defined as the count of unique nights a domestic visitor was observed in the destination over the time period (between 6:00pm 8:00am the following day)

HOW CAN VISITOR VIEW HELP YOU?

- Measure the effectiveness of your marketing strategies on Canadian Visitors, the Canadian travel and tourism industry and understand the impact of the worldwide COVID-19 pandemic as it relates to Visitors, Number of Trips and Number of Overnight Stays within Canada, its provinces, territories, and tourism regions
- Using Visitor View we can compare the number of visitors and their travel patterns by month in 2019, 2020 and 2021
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions
- Identify the best regions and neighborhoods in Canada to prospect for new visitors and use the PRIZM Segmentation System to optimize experience development and marketing



CANADA INSIGHTS

2019, 2020 & 2021: CANADIAN VISITORS BY YEAR



BRITISH COLUMBIA

Overview 2019 Domestic Vistation 2020 Domestic Vistation 2021 Domestic Vistation • In 2019 British **2021 Visitors** 2019 Visitors 2020 Visitors Columbia saw an 5,738,500 average of 7,045,900 5,669,500 **7.045.900** Domestic Increase of 1% Decrease of -19% Visitors. In 2020 the 2021 compared to 2021 compared to Province saw 2020 **5,669,500** Domestic 2019 Visitors and in 2021 **5.738.500** Domestic Visitors. A **decrease** of -19% compared to 2019 and an increase of 1% compared to 2020 visitation. Provincial Visitation was consistent across all three years, with British Columbia and Alberta ranking as the top two domestic markets.

*All Percentages relate to provincial Unique Visitor Counts in 2019, 2020 and 2021

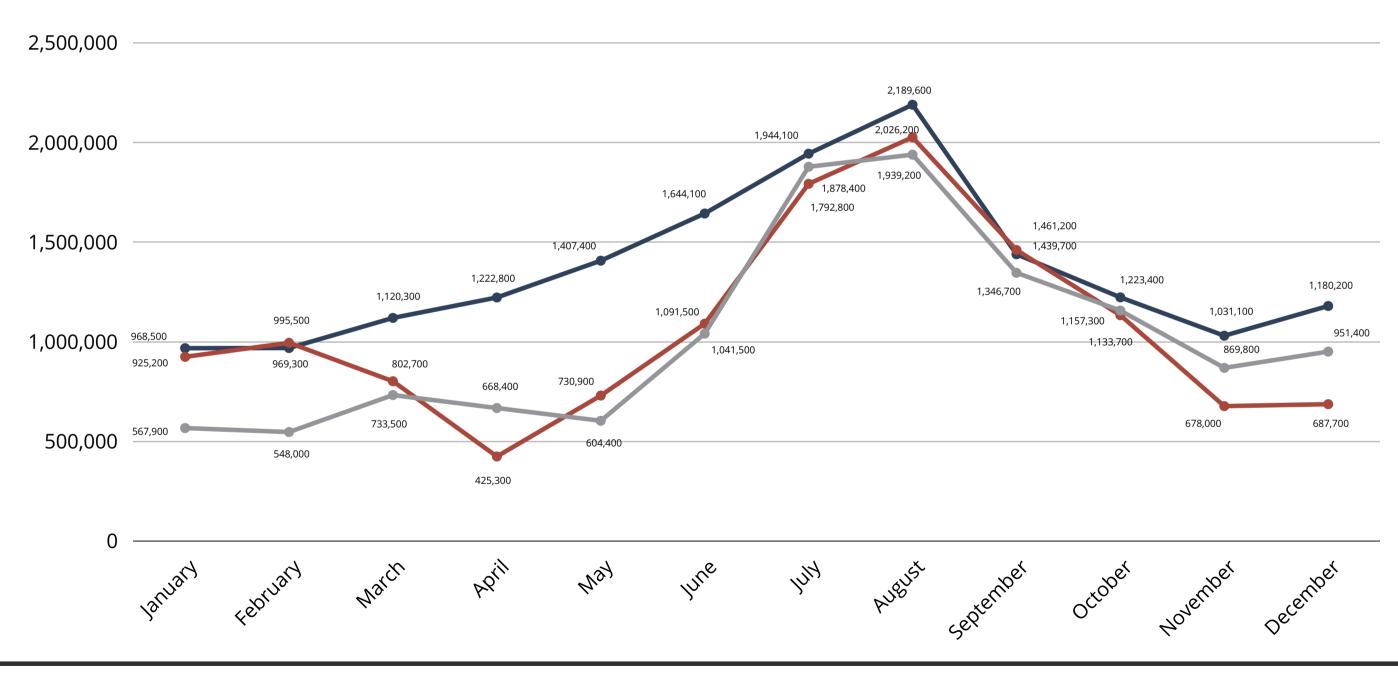
Note: A Visitor is defined as someone who travels 60+ km from their point of origin

Note: British Columbia declared a provincial state of emergency on Wednesday, March 18, 2020 as a result of the COVID-19 Global Pandemic, another on July 20, 2021 as a result of severe wildfire activity and another on November 17, 2021 as a result of severe provincial flooding.

**

CANADIAN VISITATION

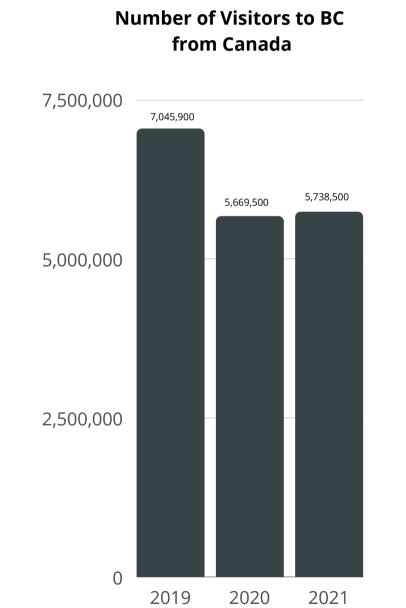
CANADIAN VISITORS TRAVELLING TO BRITISH COLUMBIA BY MONTH

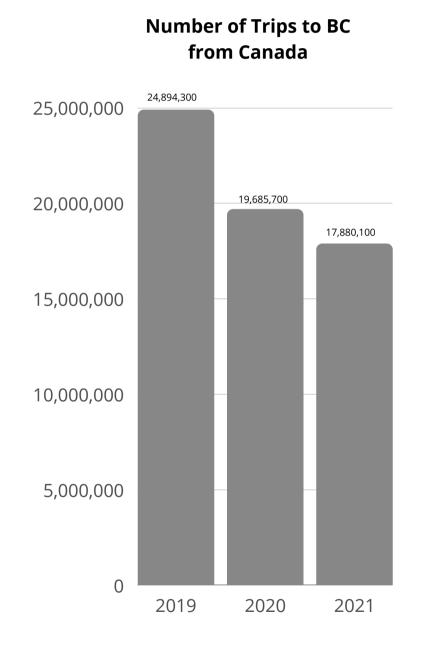


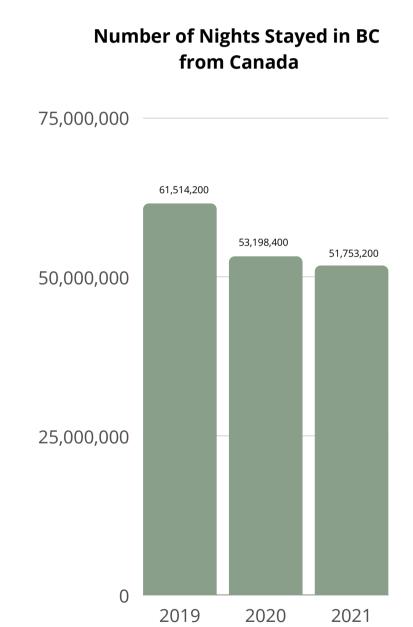


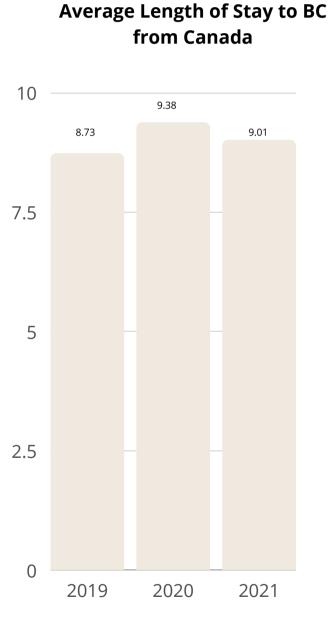
CANADIAN VISITATION BY YEAR

CANADIAN RESIDENTS TRAVELLING TO BRITISH COLUMBIA





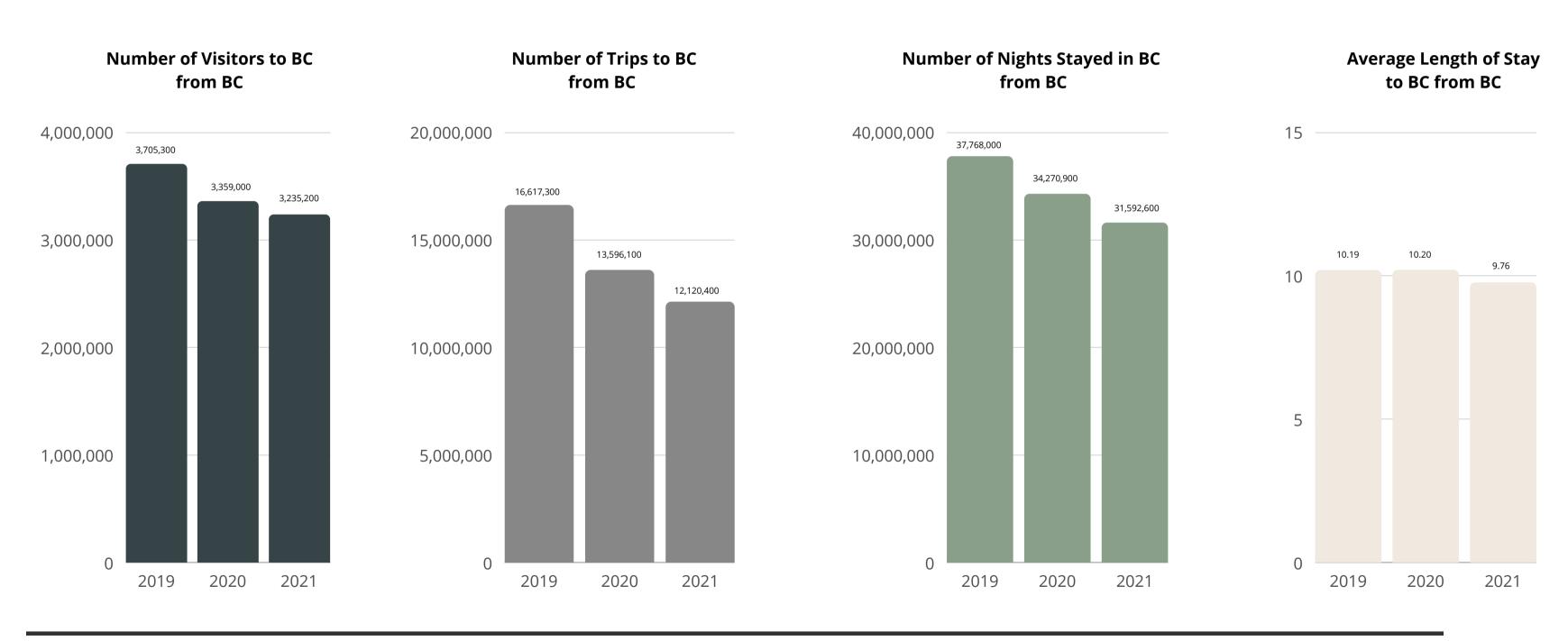




BRITISH COLUMBIA INSIGHTS

BRITISH COLUMBIA VISITATION BY YEAR

BRITISH COLUMBIA RESIDENTS TRAVELLING WITHIN BRITISH COLUMBIA



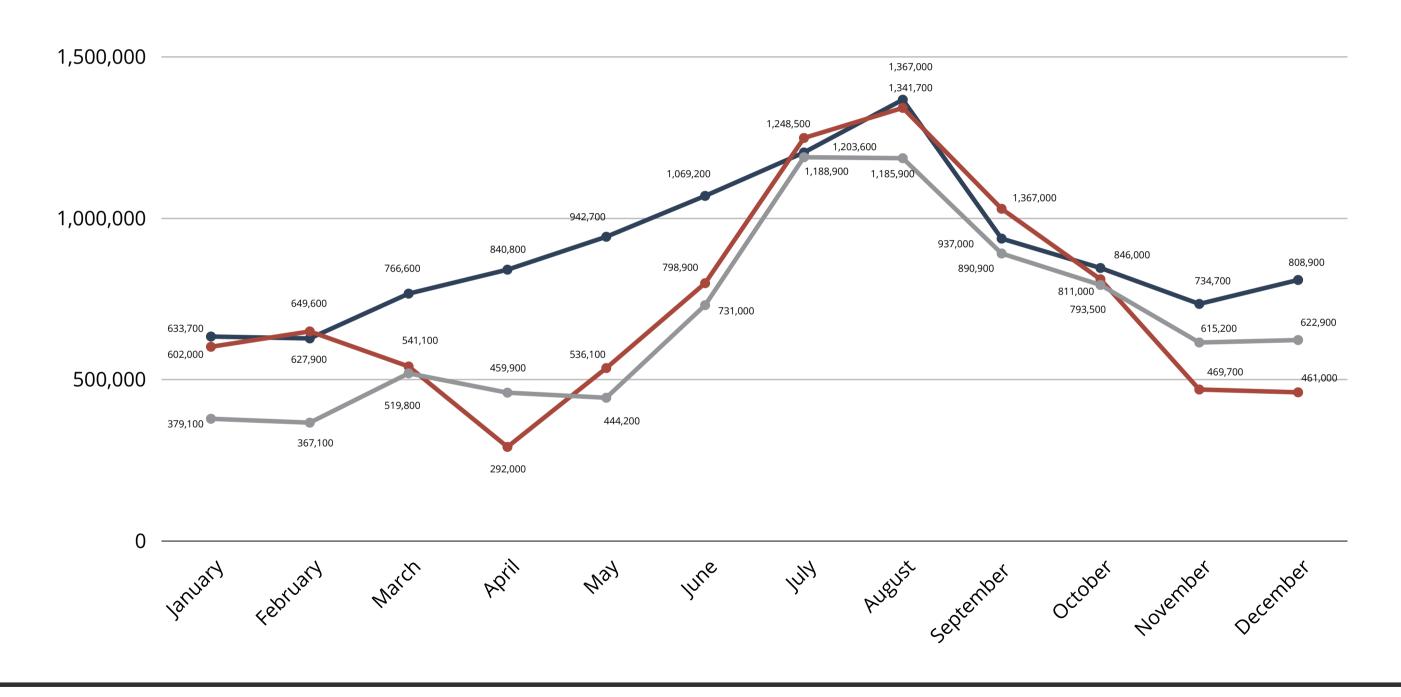
BC VISITS TO BRITISH COLUMBIA BY YEAR

NUMBER OF VISITS TO BRITISH COLUMBIA BY ORIGIN CITY

| City | 2019 Visitor Count | City | 2020 Visitor Count | City | 2021 Visitor Count |
|------------|-----------------------|------------|-----------------------|------------|-----------------------|
| Vancouver | 429,300 | Vancouver | 389,100 | Vancouver | 359,500 |
| Surrey | 318,200 | Surrey | 298,400 | Surrey | 285,100 |
| Burnaby | 141,500 | Burnaby | 124,100 | Burnaby | 115,700 |
| Abbotsford | 130,500 | Abbotsford | 113,700 | Kelowna | 105,600 |
| Richmond | 123,900 | Richmond | 107,200 | Abbotsford | 101,000 |
| Kelowna | 119,000 | Kelowna | 104,500 | Richmond | 99,700 |
| Saanich | 106,600 | Saanich | 93,300 | Saanich | 93,800 |
| Coquitlam | 93,600 | Coquitlam | 84,600 | Kamloops | 85,600 |
| Langley | 91,600 | Kamloops | 83,00 | Coquitlam | 78,300 |
| Kamloops | 88,800 | Langley | 82,500 | Langley | 77,900 |

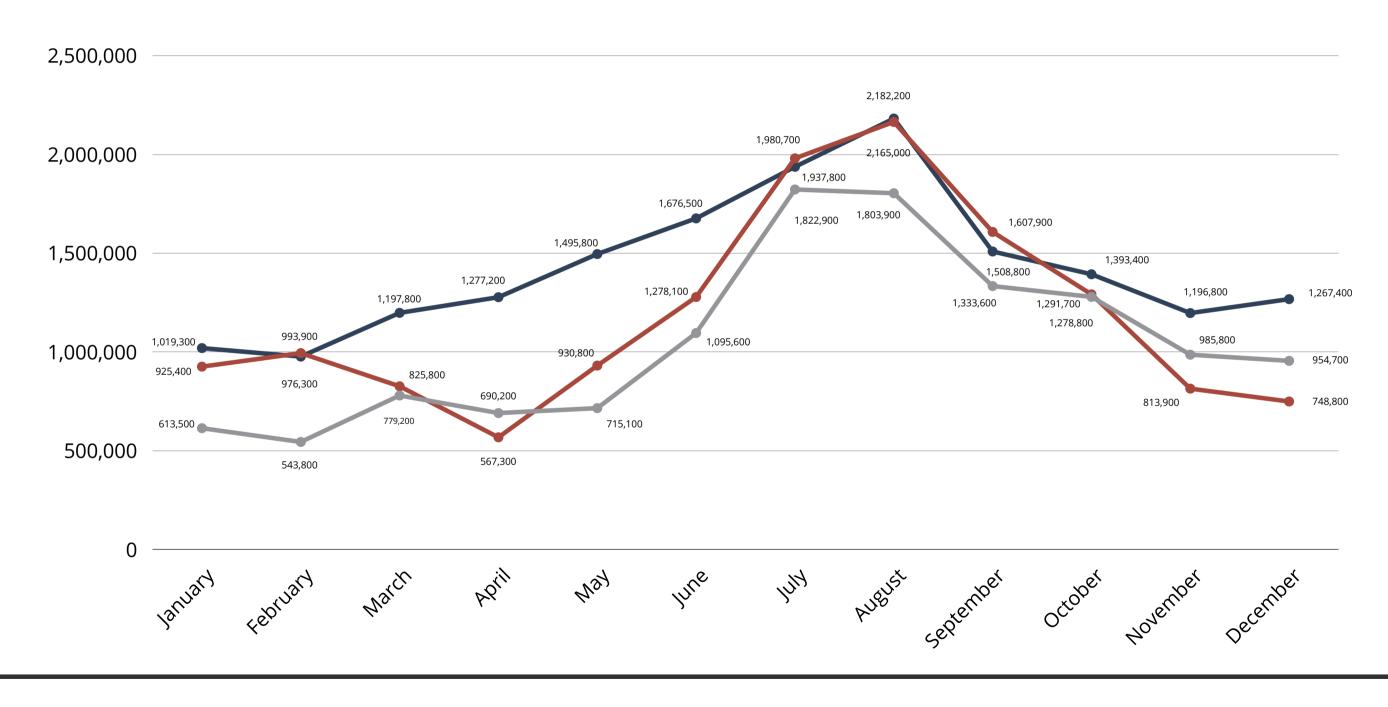
BRITISH COLUMBIA VISITATION

BC VISITORS TRAVELLING WITHIN BC BY MONTH



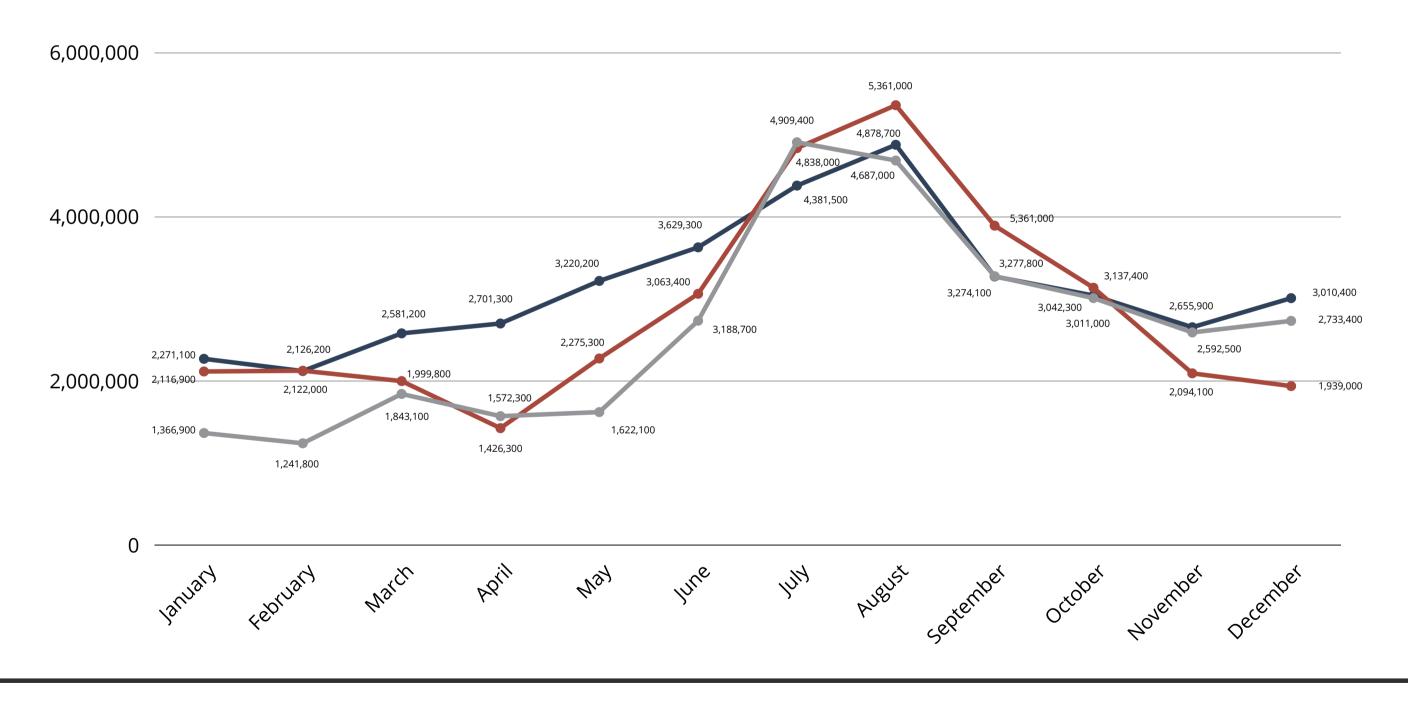
BRITISH COLUMBIA VISITATION

BC TRIPS WITHIN BC BY MONTH



BRITISH COLUMBIA VISITATION

BC OVERNIGHT STAYS WITHIN BC BY MONTH



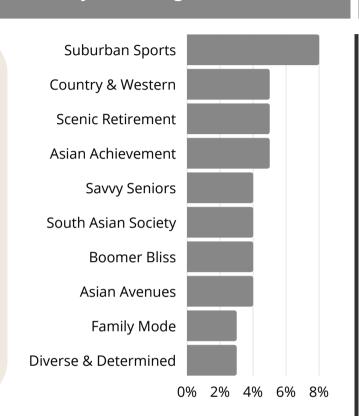
BRITISH COLUMBIAN VISITATION TO BRITISH COLUMBIA BY PRIZM SEGMENT AND EQ TYPE **BRITISH COLUMBIA**

2019 BC Visitors to BC by PRIZM Segment

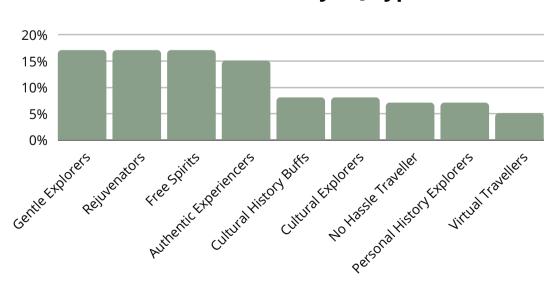
Visits by PRIZM Segment

Of the 67 PRIZM Segments identified in Canada:

- **Suburban Sports** rank 1st, making up 122,632 households, or 6.1% of the total Households in British Columbia (2,018,734).
- Country & Western rank 5th, making up 85,872 households, or 4% of the total Households in British Columbia (2,018,734)
- Scenic Retirement rank 3rd, making up 93,530 households, or 4.6% of the total Households in British Columbia (2,018,734).



2019 Visitors by EQ Type

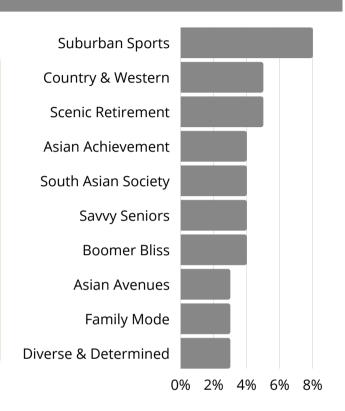


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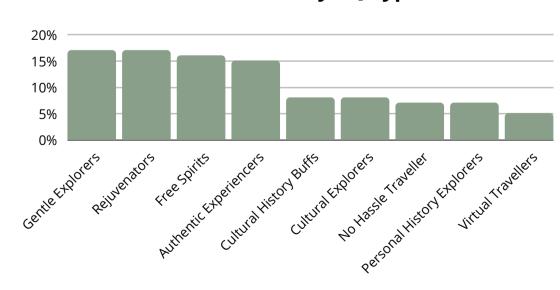
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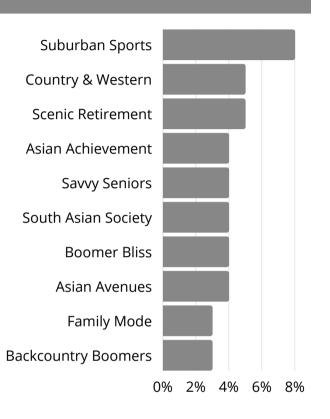


2021 BC Visitors to BC by PRIZM Segment

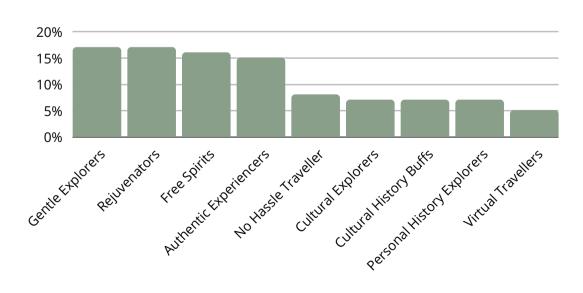
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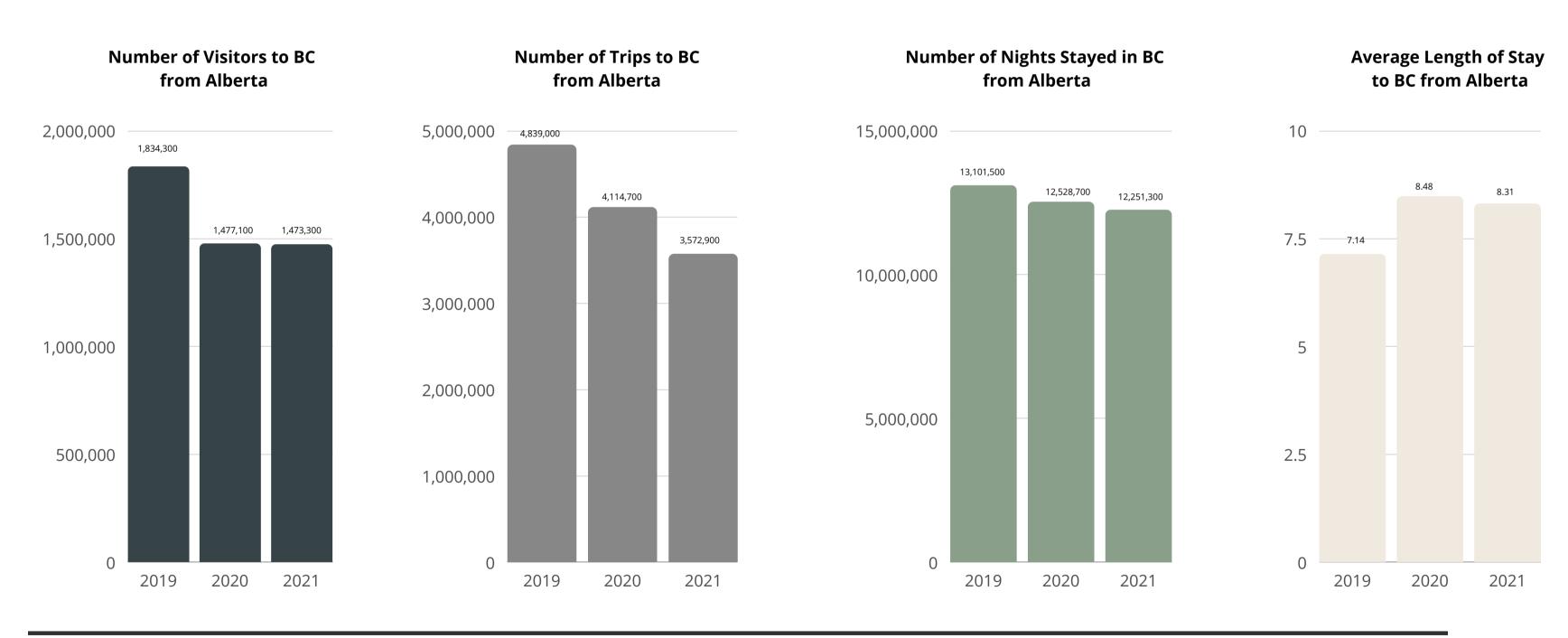
2021 Visitors by EQ Type



ALBERTA INSIGHTS

ALBERTA VISITATION BY YEAR

ALBERTA RESIDENTS TRAVELLING TO BRITISH COLUMBIA



ALBERTA VISITS TO BRITISH COLUMBIA BY YEAR

NUMBER OF VISITS TO BRITISH COLUMBIA BY ORIGIN CITY

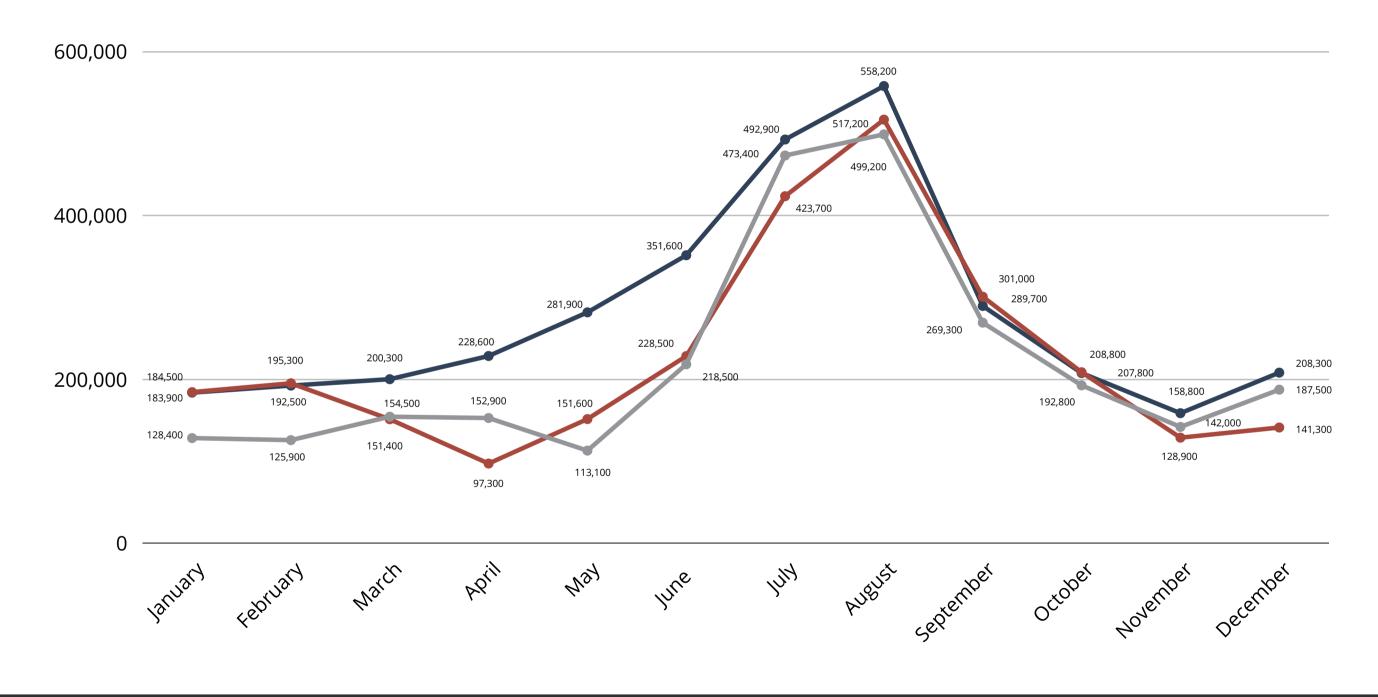
| City | 2019 Visitor Count |
|--------------------------|-----------------------|
| Calgary | 655,600 |
| Edmonton | 373,700 |
| Red Deer | 43,100 |
| Strathcona County | 41,100 |
| Grande Prairie | 40,100 |
| Airdrie | 37,800 |
| Lethbridge | 35,800 |
| St. Albert | 28,500 |
| Wood Buffalo | 26,100 |
| Rocky View County | 24,800 |

| City | 2020 Visitor Count |
|--------------------------|-----------------------|
| Calgary | 533,000 |
| Edmonton | 278,700 |
| Red Deer | 34,900 |
| Grande Prairie | 34,600 |
| Strathcona County | 34,500 |
| Airdrie | 32,200 |
| Lethbridge | 28,600 |
| St. Albert | 22,900 |
| Rocky View County | 21,200 |
| Wood Buffalo | 20,000 |

| City | 2021 Visitor Count |
|-------------------|-----------------------|
| Calgary | 518,500 |
| Edmonton | 296,100 |
| Strathcona County | 35,500 |
| Grande Prairie | 31,800 |
| Lethbridge | 31,500 |
| Airdrie | 30,600 |
| Red Deer | 28,200 |
| St. Albert | 22,100 |
| Rocky View County | 20,600 |
| Wood Buffalo | 15,200 |

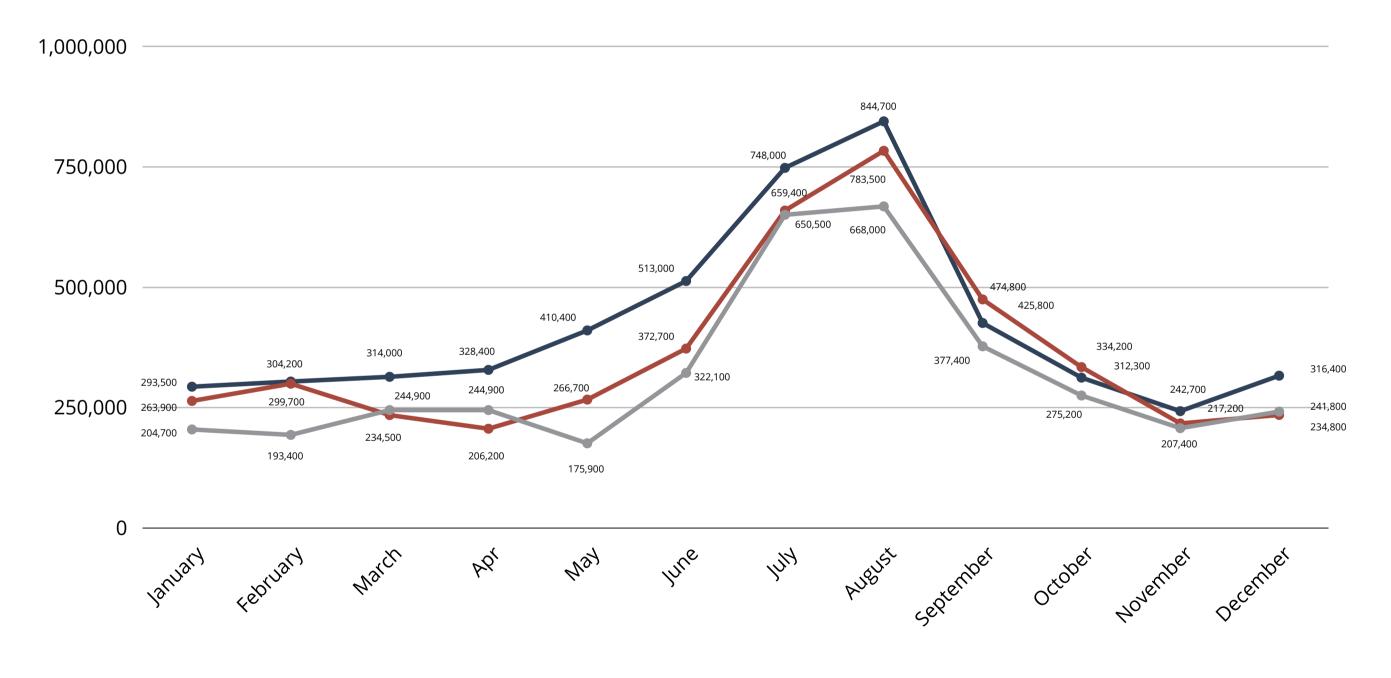
ALBERTA VISITATION

ALBERTA VISITORS TRAVELLING TO BC BY MONTH



ALBERTA VISITATION

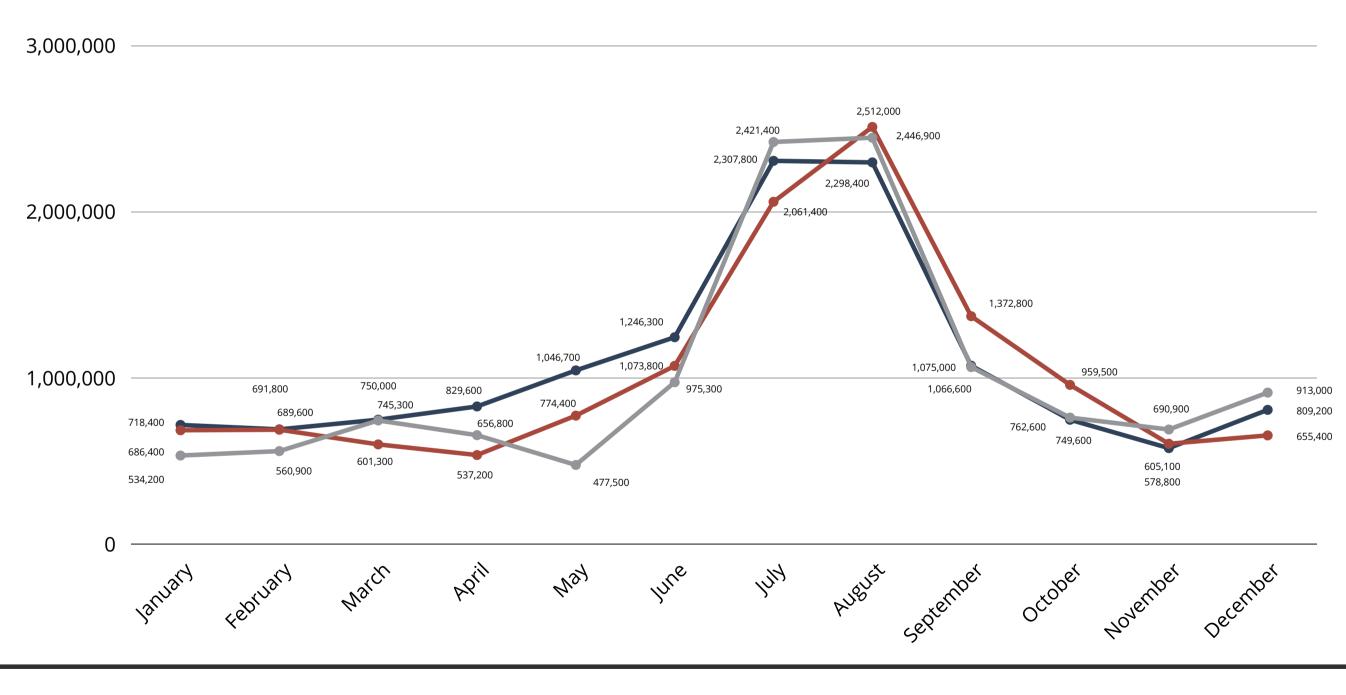
ALBERTA TRIPS TO BC BY MONTH



2021

ALBERTA VISITATION

ALBERTA OVERNIGHT STAYS IN BC BY MONTH



ALBERTA VISITATION TO BRITISH COLUMBIA BY PRIZM SEGMENT AND EQ TYPE **BRITISH COLUMBIA**

2019 Alberta Visitors to BC by PRIZM Segment

Modern Suburbia

All-Terrain Families

Middle-Class Mosaic

Country & Western

Multiculture-ish

Suburban Sports

Mid-City Mellow

0% 2.5% 5% 7.5% 10%

New Country

Multicultural Corners

Family Mode

Visits by PRIZM Segment

Of the 67 PRIZM Segments identified in Canada:

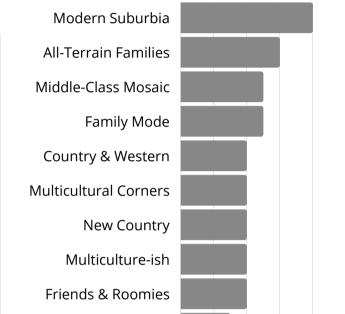
- Modern Suburbia rank 1st, making up 125,524 households, or 8% of the total Households in Alberta (1,641,221).
- All-Terrain Families rank 3rd, making up 83,825 households, or 5% of the total Households in Alberta (1,641,221).
- Middle-Class Mosaic rank 4th, making up 81,299 households, or 5% of the total Households in Alberta (1,641,221).

2020 Alberta Visitors to BC by PRIZM Segment

Visits by PRIZM Segment

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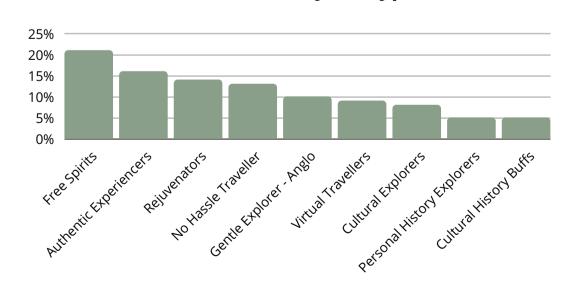
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- All-Terrain Families rank 3rd, making up 83,825 households, or 5% of the total Households in Alberta (1,641,221).
- Middle-Class Mosaic rank 4th, making up 81,299 households, or 5% of the total Households in Alberta (1,641,221).



0% 2% 4% 6% 8%

2020 Visitors by EQ Type

Suburban Sports

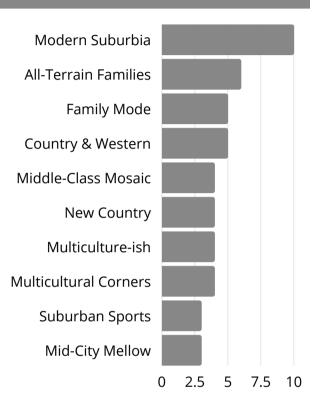


2021 Alberta Visitors to BC by PRIZM Segment

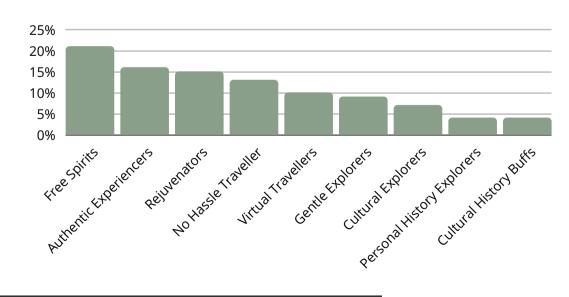
Visits by PRIZM Segment

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- All-Terrain Families rank 3rd, making up 83,825 households, or 5% of the total Households in Alberta (1,641,221).
- Family Mode rank 8th, making up 62,772 households, or 3.8% of the total Households in Alberta (1,641,221).



2021 Visitors by EQ Type



5%

2019 Visitors by EQ Type

25%

20%

15%

10%

CONTACT US

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